

# EMPLOYERS' TRAINING RESOURCE

January 4, 2023

To Whom it May Concern:

It is with great pleasure that I would like to take this opportunity to recommend an outstanding training and staff development consultant to you Eric Fan, with Squarage. Eric recently completed a staff development day here at Employers' Training Resource, the administrative entity for the Kern, Inyo and Mono Workforce Development Board (KIM WDB). With his knowledge and expertise gained from years of analyzing best practices for job search and workplace culture, Eric educated my staff about best practices and the development of new strategies to help our customers be more competitive in the job market. Specifically, he was able to provide our team with innovative ideas to better prepare our clients for job interviews. Even my older staff members who have been with our agency for decades were receptive to Eric's ideas.

Eric presented the right blend of humor, energy, and practical information to keep staff engaged for the entire day. He provided practical ideas that staff could implement to help our job seekers become more competitive and he also provided concrete ways for staff to overcome issues that they may be facing at work.

If you are looking for a training and staff development consultant who can provide a meaningful and interactive experience for your Workforce Development team then I believe you should consider Eric Fan.

Please feel free to contact me should you have questions or want to discuss Eric's qualifications further. I can be reached at (661) 336-6956 or via email at [hitchcockt@kerncounty.com](mailto:hitchcockt@kerncounty.com)

Sincerely,



Teresa Hitchcock  
Assistant County Administrative Officer